We are grateful to our volunteers, donors, Board and staff who demonstrate remarkable commitment to the America Needs You (ANY) mission by providing our Fellows with the tools they need to successfully graduate from college and succeed in careers.

Our Fellows are determined, resilient and exceptional students who work tirelessly to fulfill their academic and professional aspirations.

Thank you for being a part of their success.

“The Fellows Program has affected my life in many positive ways. I am so grateful to have a Mentor Coach who is pushing me to do great things and stay on track.” Ely, ANY Fellow
Dear Friends,

Thank you for being a part of the ANY community.

It has been an extraordinary year and we are grateful to you for being a part of it. This year, ANY spent time reflecting on the lessons we have learned since our founding, celebrating our successes and planning for our future.

Just six short years ago, ANY enrolled its first cohort of 50 Fellows in our core Fellows Program. We were hopeful that pairing one-on-one mentorship with hands-on professional development training would help first-generation college students earn bachelor’s degrees and begin meaningful careers. Since that time, we have served nearly 1,000 low-income, first-generation college students and have successfully expanded to three new geographic regions. Our outcomes have been consistent, with 96% of Fellows graduating from college and 91% of graduates securing employment or enrolling in graduate school. We are now more confident than ever that our innovative, volunteer-driven program model can successfully transform lives and communities.

We have exciting plans for our next five years. As we continue to grow, we seek to strengthen our relationships with colleges and universities across the US to help them improve graduation rates for high-need populations on their campuses. We look forward to deepening our partnerships with other educational nonprofits to help drive the sector forward. And we are eager to continue serving more first-generation college students across the nation to ensure they graduate prepared for the workforce.

At the core of everything we do is a commitment to innovation and excellence. We are excited for you to continue on this journey with us as we work tirelessly to fight for economic mobility for first-generation college students.

Thank you for your continued support and dedication. We look forward to updating you in the year ahead.

Kimberly Harris
CEO, ANY

Aditya Sanghvi
Board Chair

America Needs You (ANY) fights for economic mobility for ambitious, first-generation college students. We do this by providing transformative mentorship and intensive career development.

ANY aims to build a movement of like-minded individuals who believe that one day there will be no barriers to economic mobility for students with ambition and ability. By mobilizing volunteers we will ensure that low-income and first-generation college students have the support, information and access necessary to realize their career aspirations.

"ANY was my one chance to learn as much as I could. I became more courageous and started taking more risks professionally. I had the opportunity to realize what I actually wanted to do with my career and where I wanted to take it." Oliver, ANY Fellow
Served 400 students, our largest cohort to date

Selected as New York Community Trust Nonprofit Excellence Award Winner

Completed five-year strategic planning process

Launched first partner-based Fellows Program

Expanded programming to west coast

Launched consulting services to support college access nonprofits in New York
LOOKING FORWARD

ANY believes in building a strong plan for the future.

In fall 2015, with the help of a pro bono consulting partner, ANY embarked on a five-year strategic planning process. We wanted to take a look at what we are doing well, what we can improve and how that will shape our future. Over the course of eight months, ANY conducted hundreds of surveys with students, volunteers, academic partners, funders and other key stakeholders. What we discovered is that there is a growing demand for career readiness programming for high-need students across the US and that few organizations are providing that programming.

To help address this, ANY set three organizational priorities to guide our next five years.

**Scale:** By 2021, ANY will scale to triple the number of students we serve annually. We will achieve this by growing our Fellows Program in existing sites, launching a partner-based Fellows Program in collaboration with key colleges and universities and providing consulting services to partners as they develop college and career success programming.

**Build:** ANY will build a strong national student and volunteer alumni network by providing a lifelong professional community, creating a talent pipeline and inspiring a pay-it-forward spirit.

**Develop:** ANY will develop a long-term, sustainable financial model by leveraging fundraising innovation, enhancing marketing and communications to reach new audiences and leveraging in-kind support.

We are committed to addressing the growing need for career-readiness programming in a cost-efficient manner that maintains strong student and organizational outcomes.

“This program has given me so much, and I can’t even begin to describe how this program has changed my life for the better.” Benjamin, ANY Fellow

“I applied to ANY because I knew I couldn’t navigate college alone.” Alejandra, ANY Fellow
My name is Anthony and I grew up in East New York, a community where children are continuously plagued with the idea that there is no way out. From a young age, instead of accepting this, I was willing to work as hard as it took to improve my standard of living.

Growing up, I remember working any job I could attain to support my family financially while balancing my life as an athlete, lead drummer at my church, and honors student. At the age of 14, I was selling candy to kids at school and in the parking lots of shopping malls to make ends meet. I remember spending my weekends travelling to really nice neighborhoods to sell candy door to door. And as you can imagine, I definitely got rejected more times than I would like to admit. However, the more I got rejected, the more doors I knocked on, and the more I dreamed of becoming successful.

Through ANY, I was introduced to a phenomenal mentor, life coach and friend, Pat.

"Through ANY, I was introduced to a phenomenal mentor, life coach and friend, Pat."

We serve this population for a very important reason. First-generation college students graduate at significantly lower rates than other students. In fact, only 11% of first-generation college students from low-income backgrounds are expected to earn bachelor’s degrees. Even if they do, finding a job with opportunities for upward mobility is difficult. Over 50% of hiring managers reported that even after finishing a four-year degree, recent college graduates are not “job ready.”

“As a first-generation college student, studying at school is not enough to achieve my professional goals.” Saichai, ANY Fellow

WHO DO WE SERVE?

ANY serves low-income, first-generation college students.

At ANY, first-generation means a student who comes from a home where neither parent has earned a four-year college degree. All of the students we serve reside in low-income households with nearly 60% living below the federal poverty line. They reflect the ethnic and cultural diversity of first-generation college students nationally; 36% Hispanic or Latino; 27% Black; 22% Asian; 9% Multi-Racial or Other and 6% White (non-Hispanic).

FELLOW TESTIMONIAL: ANTHONY

My name is Anthony and I grew up in East New York, a community where children are continuously plagued with the idea that there is no way out.

From a young age, instead of accepting this, I was willing to work as hard as it took to improve my standard of living. Growing up, I remember working any job I could attain to support my family financially while balancing my life as an athlete, lead drummer at my church, and honors student. At the age of 14, I was selling candy to kids at school and in the parking lots of shopping malls to make ends meet. I remember spending my weekends travelling to really nice neighborhoods to sell candy door to door. And as you can imagine, I definitely got rejected more times than I would like to admit. However, the more I got rejected, the more doors I knocked on, and the more I dreamed of becoming successful.

Through ANY, I was introduced to a phenomenal mentor, life coach and friend, Pat. His support this past year has been outstanding. In those days that I started to lose hope and felt like the dreams I was chasing weren’t realistic, Pat came to my school after work and assured me that if I just kept pushing and believing, everything would work out just fine. He made me understand the importance of hard work and challenged me to be impressive at everything I did.

Because of the incredible support from my mentor and ANY, I was selected as one of five sophomores across all universities to intern in the investment banking division at Credit Suisse this past summer. I am happy to say that with the continued support from the ANY community, I received a return offer to join the firm’s mergers and acquisitions group. Looking back to when I was only 14 years old selling Snickers door to door, who would have thought that just five years later I would be interning at Credit Suisse?
WHAT DO WE DO?

The ANY Fellows Program is an intensive two-year program focused on college completion and career success.

The program is designed to address the unique social and emotional challenges first-generation college students face and provide the career guidance and training they need.

1. Intensive Career Development: ANY follows a best in class curriculum focused on college completion, career exploration, professional skills and personal growth. The program provides 28 full-day workshops over the course of two years.

2. One-on-One Mentorship: Each Fellow is matched one-on-one with a Mentor Coach. These pairs complete 220 hours of mentoring over two years. Mentor Coaches provide industry insight and connections as well as help Fellows set goals and stay on track academically and professionally.

3. Robust Networks: Fellows interact with thousands of diverse professionals through workshops, Career Days (on-site employer visits), and internship opportunities at companies. These opportunities allow Fellows to grow their professional, academic and social networks.

4. Holistic Support: ANY supports Fellows in overcoming personal and academic challenges, such as transfer support for Fellows enrolled in community college. ANY also provides up to $1,000 in annual grants and in-kind contributions to Fellows, including business attire.

“ANY encouraged me to fearlessly pursue what I love.” Jesslyn, ANY Fellow

INTERNSHIPS

Internships are an important piece of the Fellows Program. They enable students to practice the skills they learn during professional development workshops and make key connections in the business world.

Each year, hundreds of companies and nonprofits host ANY Fellows for semester-long or summer internships.

Last year, 92% of Fellows completed internships.

100% of supervisors agreed that the contributions of ANY Fellows added significant value to their team.

93% of supervisors agreed that they would be willing to consider additional ANY Fellows at their organization.

84% of supervisors agreed that if a full-time role was available, they would consider their Fellows for hire.
The following companies and organizations hosted Fellows as interns last year:

AGH Network
AIG
Accenture
adidas + anais
Air Force Reserve
Allianz Global Investors
American Diabetes Association
American International Group, Inc.
American Stock Transfer & Trust Company
AmeriCorps
Amherst College
Animal Loving Care
AOL Huffington Post
Aptex for Youth
Appian Corporation
Arthritis Foundation
Asap
Asius, LLC
AOL Huffington Post
Bank of America Merrill Lynch
Barclays
BDS Marketing
Bed-Stuy BID
Bell Curves
Bellevue Hospital Center
Bendel Youth Empowerment
Bergen County Department of Human Services
Better Business Bureau
BlackRock, Inc.
Bloomfield College
Bombshell
Borough of Manhattan Community College
The Boston Consulting Group
Bottomless Closet
Brower
Breakthrough Collaborative
Bronx Community College
The Bronx Defenders
Brooklyn Business Center
Brooklyn Center for Rehabilitation and Healthcare
Brooklyn Public Library
Buy Smart Wholesale
Cargill
Chamberlain Group
Charles Rangel Congressional Collegiate Internship Program
Chicago Council on Global Affairs
Chicago Public Schools
Chicago CHEC
City
City College of New York
City College of New York Robotics Lab
City Council of New York
City University of New York (CUNY)
Clinical Directors Network, Inc.
Colgate-Palmolive Company
College of Staten Island
Collegiate Science and Technology Entry Program
Con Edison of New York
The Conference Board
Cooper Medical
Covanta Energy
Credit Suisse

“I worked as an Information Technology intern at Select Equity Group, and it was definitely a great experience. The company is top-tier. My technical knowledge increased significantly but more importantly I was able to see first-hand how a great company functions from the top down. I learned that their success was a result of how they treated their employees, namely, fairly and with respect.” Rafael, ANY Fellow

“I completed my internship at the Lasher for Senate Campaign. I learned just how competitive a democratic primary is in New York and how a campaign operates. It was a great experience considering politics is my passion.” Saddiq, ANY Fellow
The ANY Fellows Program is an effective program. Not only do Fellows graduate from the program confident in their ability to succeed in careers, they quickly go on to achieve success in the workforce.

Last year, 96% of Fellows graduated from college and 91% of those graduates secured employment or enrolled in graduate school within six months of completing a four-year degree.

"This summer I completed an internship with PwC. I learned how to take risks and not be afraid to ask questions."  
Alejandra, ANY Fellow

"I am the first in my family to graduate from college. I couldn’t have done it without ANY."  
Thamanna, ANY Fellow
Once you are a part of our community, you can always come back. We continue to communicate with our network of over 500 Fellow alumni to track long-term outcomes and offer quarterly workshops and social events to keep them engaged.

**WHO IS A PART OF THE ANY COMMUNITY?**

Dedicated volunteers, generous donors and engaged corporate partners make the work of ANY possible.

Each year, thousands of volunteers help Fellows cultivate their strengths, interests and passions into successful careers. By providing real-world experiences, volunteers bring our curriculum to life in a way that basic instruction cannot. The mentorship and support our volunteers provide to Fellows is a key factor in their success.

ANY offers multiple volunteer opportunities, ranging from a two-year, one-on-one commitment as a Mentor Coach to a one-time, periodic commitment as a Career Coach.

Mentor Coaches are accomplished individuals who commit to mentoring a first-generation college student for two years. These amazing volunteers believe that success is not merely defined by their professional achievements, but also by one’s dedication to giving back to his or her community.

Career Coaches commit to mentoring one time or periodically, generally as a replacement for an absent Mentor Coach during Saturday workshops. They serve as an additional resource for Fellows and are an integral part of our program model.

“I hope to give back to the community at ANY by being a Mentor Coach for a future Fellow in the program, and also by spreading the word to other talented professionals who can add value.” Donaven, ANY Fellow

“Our relationship is great. [My Mentor Coach] gives me room to figure things out. He steps in to support me at just the right times.” Rafael, ANY Fellow
“America Needs You provides a great platform for talent to develop and learn the ins and outs of what it means to be in a corporate environment. The program is so well developed and thoughtfully curated. Candidates that engage with Macy’s are enthusiastic and full of curiosity, which is exactly what we look for in future leadership.”

Peter Koob, Director, College Relations, Macy’s Inc.

“Goldman Sachs is a proud sponsor of America Needs You, a true champion in the fight for the economic mobility for ambitious, first-generation college students. Our partnership speaks to our shared commitment to recruit professionals with a wide variety of perspectives, backgrounds and experiences.”

Goldman Sachs
There are many things that make ANY unique. It was learning that I didn’t need to hide who I was to be Robin Vince Daniel Smith Eric Silverman $5,000 - 9,999 Paul and Katie White Timothy Sullivan Carol and Michael Weisman Paul and Katie White $5,000 - 9,999 Dan Rapoport $50,000 + Michael Li Edith Hunt Kevin Buchheit $10,000 - 24,999 Benis and Robert Reffkin/Compass Our Supporters

Mary-Catherine Lader
Justin Lambert
Darryn Lee
Eric Levin
Gerald Lewis
Christopher and Julia Loudon
Scotty Lu
Kerrie Macpherson
Usama Malik
Lianne Mandelbaum
Andrew Marquardt
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Vineet Mehra
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Michael Mesad
James Morgan
Neal Moszkowski
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Sudhir Nair
David Neithercut
Travis Nelson
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Joshua Pearl
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Martin Small
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Krisna Smith-Jeremie
Joseph Solano
Stein Family Charitable Foundation
Abraham Tamiyu
Andrew Uhl
Juan Urbe
Salvatore Varela
Roland Villacorta
Emily Winston
Abraham Tamiyu
Andrew Uhl
Juan Urbe
Salvatore Varela
Roland Villacorta
Emily Winston
Joshua Kuseler
Woo Pung Kwong

Up to $999

Karim Aboueleaga
Kwame Abrah
Shir and Michelle Abramov
Gina Accordino
Jonathan Adams
Adokele Adediran
Ana Agudelo
Adrian Ahmad
Manuwar Ahmad
Sadia Ahmed
Steven Allen
Geraldine Anne
Benjamin Akinbola
Nil-Ana Akute
Stefan Allicock
Ana Alvarez
Aron Amamani
Danny Ambrose
Manish Amin
Kofi Ampaw
Ronan Anand
Mario Ancic
Margherita Andreotti
Philip Anzula
German Aquino
Alexandra Arenson
Travis Arnold
Muhammad Arshad
Stephanie Arthur
Daniel Ashaty
Anna Aster
Mark Aust
Jasmine Attikese
Brent Baccus
Corey Baggett
Jasmine Attikese
Mark Astiz
Anna Aster
Stephanie Arthur
Travis Arnold
Richard Bavetta
David Beard
Chris Beck
Ben Beckwith
Candace Benezk
David Berger
Vincent Benjamin
Thomas Ben nett
Will Berson
Rachel Benson
Toniresha Benthall
Christopher Berger
Jessica Bertolina
Brandon Bless
Ishmaa Best
Ron Bezoza
Ayshah Bhatia
Arshay Bhatia
Dhwaj Bhairav
Samantha Bhatnari
Tom Biegack
Lawrence Bijou
Amy Bilek
Kenan Birin
Matthew Blackburn
Kyle Blackmon
Noel Blanchet
Rebecca Blixt
Cynthia Bloch
Will and Carolyn Tisch Bladgett
Ezechiel By
Nicola Bocour
Alexandru Adanov
Clarissa Bonilla
Daniele Bourne
Edward Brack
Alex Boyan
David Bracken
Caleb Bradford
Krystal Bradford
Parul Brahmbhatt
Nathan Bram
Mark Brazier
Stefano Breuer
Jackie Bregallar
David and Linda Brophy
Crystal Brotski
Nancy The Brotski
Nathan Brown
Courtney Browne
Alex Brownstein
Willis Michaelman Brucker
Raphaela Bruen
Ashley Bryant
Tiffany Bryant
Kevin Chin

There are many things that make any unique. It was learning that I didn’t need to hide who I was to be successful that made ANY so special to me.” Wasserm, ANY Fellow

“Through my Mentor Coach and ANY, I learned how to dress professionally and that preparation was key. I learned to listen and be coachable.” Cristian, ANY Fellow
“My internship at Mastercard’s global headquarters did not only teach me valuable technical and analytical skills, but surrounded me with motivated and intelligent coworkers who drove me to reach my full potential. I now feel that I have the confidence to conduct myself in a professional corporate environment and have taken a huge step in paving the way for my future career.”

Brianna, ANY Fellow
“Because of ANY, I am confident that I will reach my potential.”

Preet, ANY Fellow
“My marketing co-op with Johnson & Johnson on Rogaine has been exciting as I’ve gotten to contribute on real projects that will have an impact for the brand at stores and online. I’ve learned to understand consumer trends and engage with outside vendors to execute projects to drive brand compliance and engagement, while being able to give individual feedback on brand strategic objectives.”

Brandon, ANY Fellow

"Through ANY I am becoming who I was meant to be and for this, I am forever grateful." Christina, ANY Fellow
Marc Palumbo
Dhara Pandya
Puja Pandya
Sheryll Pang
William Paranto
Shivani Parikh
Amanda Parker
Maya Parragüellen
Brenton Partridge
Diana Pasculli
Amit Patel
Avinash Patel
Bindi Patel
Jason Patel
Sean Patel
Shikha Patel
Dayle Patrick
Erin Patton
Greg Patterson
Orie Paul
Dragana Pekez
Kristina Pekez
Maria Pellegrini
Terin Perez
Dominique Perkins
Matthew Perelman
James Perry
Julie Pesch
Damién Petruzzella
Peizza Peterson
Derrick Phillip
Emma Phillips
Dawney Pierre
Douglas Pierson
Pedro Pinto
Charles Poppen
Matt Platkin
Christopher Polanco
Rebecca Pollich
Matthew Popper
Jodie Porto
Amy Postel
John Postel
Edward Potosnak
Damien Power
Alexander Pupatch
James Putt
Monica Pyles
Yuchen Qi
Ben Quaye
Mickey Quinn
Emy Quispe
Phoebe Radcliffe
Manoj Raghuraman
Abiman Rajadurai
Michelle Ramos
Ranaj Rasch
Ramy Ravishankar

Michael Recht
Jason Redd
Arjun Reddy
Ruth Reffkin
J Regalado
Kelly Reidy
Jayson Reising
Jesse Reising
Deborah Render
Emily Render
Sendhil Revuluri
Isaac Reyes
Jonathan Reyes
Michael Reynolds
David Richardson
Terrance Richardson
Danny Rigoni
Cami Rincon
Jordan Rincon
Joe Roberts
Wesley Roberts
Jarrell Robinson
Prentis Robinson
Jessica Roté
Neil Rogachevsky
Michael Rühr
Daniel Romano
Mary Ropes
Katheryn Rosen
Jesse Rosenthal
Charles Ross
Douglas Ross
Lindsey Ross
Mario Rossier
Robert Ross
Jessica Rothenberg
William Rothere
Benadette Ruane
Tamar Rudich
Erika Rudin
Federico Ruiz
Marcus Rush
Radina Russell
Zachary Ryckman
Salina Sabri
Alexandro Recio Sada
Alyse Sagalchik
Pallav Saini
Konod Salaber
Nicole Salaber
Elaine Sam
Runjit Samra
Lori Samuels
Aditya Sanghvi
Su Sanni
Adam Sansiveri
Allen Santos

Varun Sanjay
Varun Sanyal
Varun Sardoo
Zeeshan Saroya
Jodene Saul
David and Rebeka Sayles
Alex Scavone
Chris Scherer
Jordan Schmid
Claudia Schrader
Steven Schrumacher
Stacy Schuster
Jessa Schwartz
Aaron Scindian
Selati Family Foundation
Elena Self
Peter Settenreight
Rahul Sen
Christopher Seymour
Ammad Shaikh
Erin Shakespeare
Ben Shapiro
Meenakshi Sharma
Evon & Tarta Sharp
Jim Sharpe
Katherine Shea
Kofi Shevick
Jennig Shih
Serena Shi
Esther Shin
Sam Shiner
Dylan Shizaki
David Short
Johann Shudlick
David Short
Diana Pasculli
Brenton Partridge
Shivani Parikh
William Paranto

Ashley Tyson
Ugo Ude
Arinze Ogbugburun
Chidzie Ogugbua
Amy Grace Ulman
Huey Urquhart
Bernardo Urandeta
Courtney Valea
Marc Bentley
Christopher Valentine
Danielle Van Drew
Arun Varanasi
Jonathan Vasconez
Amy Vieille
Jack Van Petten
Sarah Wozniak
Christina Wright
Rebecca Wu
Shelley Xu
Tian Xu
Stephen Yan
Michael Yang
Christine Senrieder Yearwood
Lidia Yip
Dwight Yoo
Adam Yoran
Jonathan York
Lydia Young
Brittain Youngblood
Mehdi Zafar
Emiko Zamarra
Eric D. Zeiger
Bradley Zelingo
Laurie Zephrin
Cissy Zhang
Frank Zhang
Linfu Zhang
Mary Zhang
Yinglu Zhang
Freddy Zhao
Joshua Zigman
Ben Zissel

It has always been my dream to work for a top company and through this program I have that opportunity. ANY is helping me become a strong professional in the workforce. Kareem, ANY Fellow

It means so much to me to be surrounded by people who make my goals and dreams a reality. I’ve never been as excited for my future as I am today, all thanks to ANY. Mayall, ANY Fellow

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28
**ADVISORY BOARD**

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MBA Candidate  
Stanford Graduate School of Business

Linsey Davis  
Correspondent  
ABC News

Sebnem Giorgio  
Former CFO & COO  
America Needs You

**Annual Benefit Dinner**

On October 15, 2015, over 500 supporters and community leaders joined ANY at its Annual Benefit Dinner. The event, held at Cipriani 42nd Street, raised over $1 million to support the Fellows Program.

The organization honored Rich Lesser, President and CEO of The Boston Consulting Group and Craig Phillips, Managing Director of BlackRock Solutions, for their dedication to community service and belief in the impact of mentorship. The Select Equity Group Foundation was recognized as the Corporate Champion of the Year for outstanding volunteer, in-kind and financial support.

**SPECIAL EVENTS**

**Annual Benefit Dinner**

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**Young Leadership Board Parties**

On February 26, 2016, the Illinois Young Leadership Board hosted its annual Winter Benefit at the Hubbard Inn. The event, which featured entertainment, a live auction and a raffle, raised critical funds to support the Fellows Program in Illinois. The fun continued on March 30, 2015, at the New Jersey Young Leadership Board Spring Party, held at Teak on the Hudson. The evening included a live DJ, photo booth, and silent auction, and supported our program in New Jersey. Our spring event series wrapped up on April 14, 2016, at Up&Down, as the New York Young Leadership Board hosted its annual Spring Party to support the Fellows Program in New York.

“My Mentor Coach is truly my rock. He keeps me steady, focused, and helps me enjoy life.” Benjamin, ANY Fellow
"My Mentor Coach always sticks by my side to ensure I make practical and intellectual decisions for the career path I wish to choose and dreams I hope to follow." James, ANY Fellow

"There came a point in time where I didn’t see Ben as a mentor, but as family." Kevin, ANY Fellow

"101% Society"

Graham Carney
Michael Chan
Allison Jones
Raoul Kouamou
Neha Krishnamohan
Darryn Lee
Tiara Meriweather
Mario Rosser
Varun Sanyal
Abraham Tamiyiu

"101% Society"
**STATEMENT OF ACTIVITIES** For the year-ended June 30, 2016

<table>
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<tr>
<th>PUBLIC SUPPORT</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
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<th>Total 6/30/15</th>
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<td>0</td>
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<tr>
<td>Interest and Dividend Income</td>
<td>29,655</td>
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<td></td>
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<td>Net Assets</td>
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<td>0</td>
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<td><strong>Total</strong></td>
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<td><strong>2,861,998</strong></td>
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**EXPENSES**

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<th>Program Services</th>
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<th>2,234,287</th>
<th>2,124,997</th>
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<td>255,538</td>
<td>299,642</td>
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<tr>
<td>Fundraising</td>
<td>465,782</td>
<td>465,782</td>
<td>318,632</td>
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<tr>
<td><strong>Total Supporting Services</strong></td>
<td>721,320</td>
<td>0</td>
<td>618,274</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>2,955,607</strong></td>
<td>0</td>
<td><strong>2,743,271</strong></td>
</tr>
</tbody>
</table>

**CHANGE IN NET ASSETS**

<table>
<thead>
<tr>
<th>(28,269)</th>
<th>(65,340)</th>
<th>(93,609)</th>
<th>61,139</th>
</tr>
</thead>
</table>

**NON-OPERATING ACTIVITIES**

<table>
<thead>
<tr>
<th>Realized Gain on Investments</th>
<th>(2,248)</th>
<th>(2,248)</th>
<th>0</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrealized Gain on Investments</td>
<td>(12,275)</td>
<td>(12,275)</td>
<td>1,922</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>(14,523)</strong></td>
<td>0</td>
<td><strong>1,922</strong></td>
</tr>
</tbody>
</table>

**CHANGE IN NET ASSETS**

<table>
<thead>
<tr>
<th>(42,792)</th>
<th>(65,340)</th>
<th>(108,132)</th>
<th>63,061</th>
</tr>
</thead>
</table>

**NET ASSETS**

<table>
<thead>
<tr>
<th>Beginning of Year</th>
<th>1,347,606</th>
<th>416,000</th>
<th>1,763,606</th>
<th>1,700,545</th>
</tr>
</thead>
<tbody>
<tr>
<td>End of Year</td>
<td>$1,304,814</td>
<td>$350,660</td>
<td>$1,655,474</td>
<td>$1,763,606</td>
</tr>
</tbody>
</table>

Due to the generosity of our donors, ANY is fortunate to receive numerous multi-year grants. Due to IRS reporting rules, we are required to report such revenue in the year received, accounting for the apparent decrease in assets in FY2016.

"The community aspect of the program is what I value the most. The peer-to-peer relationships I have are a source of inspiration that motivate me on a daily basis." Sterio, ANY Fellow

"It’s rare to engage in achieving a common goal with such a diverse group of people. It’s inspiring to find common ground in the face of our differences." Michelle, Mentor Coach

Kimberly Harris  
CEO

Hosea Harvey  
General Counsel

Marianna Tu  
Chief Operating Officer

Anita Fee Willis  
Chief Development and Communications Officer

Tiffany McQueen Lewis  
Illinois Executive Director

Monica Ward  
New Jersey Executive Director

Lyndsey Anderson  
New York Volunteer Manager

Chika Anoliefo  
Business Manager

Liz Buerger  
Illinois Program Coordinator

Keona Campbell  
New York Internship and Alumni Coordinator

Morgan Chmielowski  
Development and Communications Coordinator

Emily Daniels  
Director of Development and Communications

Maia Almendral Esteves  
New Jersey Program Manager

Bryan Garcia  
New York Program Director

Eleanor Garrett  
New York Program Events Manager

Tamyra Gordon  
California Program Director

Monica Johnson  
Program Director

Irene Marinos  
Director of Finance and Technology

Samantha Robinson  
Illinois Program Manager

Vassi Tomova  
Director of Operations and HR

Alex Valdez  
New Jersey Program Coordinator

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A generous, tax-deductible donation to ANY supports key elements of the Fellows Program that are necessary for student success. Your gift can help provide:

- $5,000: One professional development workshop
- $1,000: A professional development grant for one Fellow for one year
- $500: Annual clothing drive to provide professional attire for Fellows
- $250: Printed career guides for Fellows at a workshop

We all benefit when we work together to support first-generation college students.

“After the first meeting at the ANY program, I realized that I was surrounded by aspiring and inspiring individuals. Seeing the other students’ thirst for success instantly motivated me to work harder.”

Shoola, ANY Fellow
Our core values are the benchmark for everything we do as an organization and the framework from which we make all of our decisions. These six core values define our culture, inspire and guide us, and help us achieve our mission.

EXCELLENCE
COMMUNITY
INTEGRITY
CURIOSITY
ACCOUNTABILITY
DATA & RESULTS

America Needs You
589 8th Avenue, 5th Floor
New York, NY 10018

America Needs You - California
9560 Wilshire Blvd, Suite 200
Beverly Hills, CA 90212

America Needs You - Illinois
200 East Randolph St, Suite 63
Chicago, IL 60601

America Needs You - New Jersey
277 Grove Street, Suite 202
Jersey City, NJ 07302